



***Credit and Collection Professionals:
Take advantage of this opportunity to
network and learn!***

***CLLA's New England Region Conference
March 26, 2010 ~ Needham, Mass.***



CLLA
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Chicago, IL 60601

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Sheraton Needham Hotel
\$150 for members and NACM members
\$175 for nonmembers
\$60 for students
Register online at www.ccla.org/ccla_events/

Turn over to view the full conference schedule

2010 CLLA New England Region Conference Schedule

8:30-9:00am: Breakfast

9:00-10:30am: Avoiding Bankruptcy Pitfalls: Creditors' Rights and Professional Responsibilities in Bankruptcy - Wanda Borges, Borges & Associates LLC

In the current economy, with bankruptcy filings rampant, creditors are turning to their attorneys more and more to find out what they can or cannot do in connection with a bankruptcy. The experienced credit executive may have a solid understanding of basic bankruptcy issues but may still need to know how to handle complex issues which are arising in today's bankruptcy cases. Clients will be looking to their general counsel for advice. Non-bankruptcy practitioners need to become well-versed in general bankruptcy rights and obligations. Ms. Borges, a well-known bankruptcy practitioner, and one of the nation's leading authorities on bankruptcy, will provide a better understanding of the bankruptcy issues that arise daily, including automatic stay issues, preference payments, "20 day" administrative claims, reclamation, filing of proofs of claim, executory contracts and "essential vendor" treatment.

10:30-11:00am: Coffee Break

11:00am-12:30pm: Alternatives to Bankruptcy - Richard Mikels, Mintz Levin Cohn Ferris Golvsky and Popeo PC

Mr. Mikels will discuss alternatives to bankruptcy both in the context of work outs and liquidations. The discussion will cover a) the pros and cons of out of court work outs as alternatives to chapter 11 reorganization proceedings, and b) receiverships, trust mortgages, assignments for the benefit of creditors, foreclosures, simply selling off assets and even chapter 11 as alternatives to chapter 7 bankruptcy liquidations.

12:30-2:00pm: Luncheon

2:00-3:30pm: Effective Collection Strategies - Dana Casher, Casher Law Offices

The success of a collection case is often established long before the case is filed. Ms. Casher, an accomplished creditors' rights attorney, will discuss the information you need to train your clients to obtain to maximize their chances. She will then discuss the strategy and mechanics of attachments, injunctions or other security measures to posture your claims for best success. Ms. Casher will also discuss post-judgment remedies such as supplementary process, wage garnishments, and use of judgment liens to most rapidly enforce a judgment.

3:30-5:00pm: How to Keep Your Firm in Compliance with the FDCPA -

Manuel Newburger, Barron, Newburger & Sinsley PLLC

Mr. Newburger is a nationally-renowned speaker for continuing legal education programs instructing on the ins-and-outs of the Fair Debt Collection Practices Act. His program will provide listeners with a thorough understanding of the FDCPA and a knowledgebase to construct a proper compliance policy.

5:00-6:00pm Cocktail Reception

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