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## **Top Debt Collection Practices**

In this webinar, an experienced litigator will review the top practices to get your invoices paid. Learn about negotiations strategies, statutory rights, and litigation options to recover what you are due. Participants will learn from examples of collections done right and wrong and have the opportunity to ask their own collection questions.

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**June 11, 2019 2:30 p.m.**

### **Speaker Profile:**

Jessica Murphy is of Counsel with Mirick O'Connell in Westborough. For the past thirteen years, she has been a civil litigator concentrating on commercial disputes and construction issues. She counsels and represents a variety of local and national companies, including manufacturing companies, construction companies, banking and financial institutions, and professional service firms. She has significant experience handling construction disputes, from simple breaches of contract and non-payment for services, to complex construction defect cases, for client across the construction industry. She regularly advises owners, general contractors, subcontractors and suppliers how to manage risk through contract negotiation and drafting and provides advice on delays and disputes during construction.

Jessica also handles a broad range of business disputes involving commercial contracts, supplier and vendor relationships, banking and commercial landlord/tenant. She provides legal service and advice to companies on credit and collection matters, and often lectures and writes about these topics, including presentations to BCI members.